

B.Com. (Semester – VI) Examination, April/May 2019
ENTREPRENEURSHIP DEVELOPMENT – II

Duration : 2 Hours

Total Marks : 80

Instructions : 1) *All questions are compulsory, however internal choice is available.*

2) *Answer sub-questions in Question No. 1 and Question No. 2 in not more than 100 words each.*

3) *Answer Question No. 3 to Question No. 6 each in not more than 400 words.*

4) *Figures to the right indicate maximum marks allotted to the questions/sub-questions.*

5) *Paper carries maximum of 80 marks.*

1. Answer any four of the following :

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- i) Importance of material management.
- ii) Types of manpower requirements for MSME.
- iii) Functions of economic development corporation.
- iv) Classification of SSI based on investment in Plant and Machinery.
- v) Factors determining selection of a product.
- vi) Functions of Goa Handicrafts Rural and Small Scale Industries Development Corporation (GHRSSIDC).

2. Answer any four of the following :

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- i) Social responsibilities of an entrepreneur towards environment.
- ii) Argument for Corporate Social Responsibilities.
- iii) Causes of Industrial Sickness.
- iv) Measures of Industrial Sickness.
- v) Need for incentives.
- vi) Seed capital assistance scheme.

P.T.O.

3. i) Explain in detail the steps of setting up of a Small Scale Unit.

OR

- ii) Explain the factors determining the selection of forms of Business Organization.

4. i) What is a Channel of Distribution ? Explain the factors affecting the choice of channels.

OR

- ii) Explain the sources and management of Working capital.

5. i) Explain the functions of Goa Industrial Development Corporation.

OR

- ii) Explain the functions of Entrepreneurship Development Institute of India (E.D.I.)

6. i) What is Industrial Sickness ? Explain the various effects of Industrial Sickness.

OR

- ii) Explain the incentives and subsidies offered by Government of Goa to an Entrepreneur.